

**PROFORMA INCOME STATEMENT**  
PRACTICE #LV-959 3-month P&L

|                                     | Jan - March 2011 | Adjustments     | Proforma       |
|-------------------------------------|------------------|-----------------|----------------|
| Gross Receipts                      | 338,905          |                 | 338,905        |
| Less Refunds                        | (1,628)          |                 | (1,628)        |
| <b>Net Receipts</b>                 | <b>337,276</b>   |                 | <b>337,276</b> |
| <b>Expenses:</b>                    |                  |                 |                |
| Alarm Service                       | 156              |                 | 156            |
| Bank Charges & Credit Card Discount | 4,804            |                 | 4,804          |
| Business Development                | 611              |                 | 611            |
| Computer Expenses                   | 1,200            |                 | 1,200          |
| Drugs and Medical Supplies          | 27,729           |                 | 27,729         |
| Equipment Lease <sup>1</sup>        | 611              | (611)           | 0              |
| Equipment Repairs                   | 4,052            |                 | 4,052          |
| Gas, Oil, Repairs <sup>2</sup>      | 1,359            | (1,359)         | 0              |
| Insurance                           |                  |                 |                |
| Group                               | 338              |                 | 338            |
| Workmans Comp                       | 489              |                 | 489            |
| Malpractice                         | 649              |                 | 649            |
| Internet Access and Website         | 42               |                 | 42             |
| Janitorial                          | 1,200            |                 | 1,200          |
| Laboratory                          | 22,064           |                 | 22,064         |
| Laundry                             | 971              |                 | 971            |
| Licenses and Dues                   | 2,314            |                 | 2,314          |
| Office Expense                      | 2,828            |                 | 2,828          |
| Office Supplies                     | 940              |                 | 940            |
| Lab                                 | 1,012            |                 | 1,012          |
| Supplies                            | 1,353            |                 | 1,353          |
| Payroll Service                     | 1,121            |                 | 1,121          |
| Pest Control                        | 40               |                 | 40             |
| Postage                             | 457              |                 | 457            |
| Rent                                | 23,196           |                 | 23,196         |
| Salaries-Office <sup>3</sup>        | 84,122           | (4,000)         | 80,122         |
| Salary - Officer <sup>4</sup>       | 36,397           | (36,397)        | 0              |
| Secretarial Services                | 888              |                 | 888            |
| Storage <sup>5</sup>                | 255              | (255)           | 0              |
| Supplies                            | 577              |                 | 577            |
| Taxes-Payroll                       | 13,276           |                 | 13,276         |
| Telephone                           | 2,264            |                 | 2,264          |
| Uniforms                            | 375              |                 | 375            |
| Utilities                           | 1,606            |                 | 1,606          |
| Waste Removal                       | 102              |                 | 102            |
| Water                               | 352              |                 | 352            |
|                                     |                  |                 |                |
| <b>TOTAL EXPENSES</b>               | <b>239,750</b>   |                 |                |
| <b>TOTAL ADJUSTMENTS</b>            |                  | <b>(42,622)</b> |                |
| <b>TOTAL ADJUSTED EXPENSES</b>      |                  |                 | <b>197,128</b> |
| <b>NET PROFIT</b>                   | <b>97,527</b>    |                 | <b>140,149</b> |
| <b>ADJUSTED NET PROFIT</b>          |                  |                 | <b>140,149</b> |

| NOTES   |
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| 1.) Equipment Lease: Considered a non-recurring expense. Outstanding equipment leases are normally paid off from the proceeds from the sale of the practice.                |
| 2.) Gas, Oil, Repairs: Considered of personal benefit to the owner.   |
| 3.) Salaries-Office: Adjustment considered of personal benefit to the owner.  |
| 4.) Salaries-Office: Adjustment considered of personal benefit to the owner.  |
| 5.) Storage: Considered of personal benefit to the owner.   |
| <b>**Above data has not been audited by Western Practice Sales/John M. Cahill Associates. It is the Buyer's responsibility to verify if information is true and correct</b> |