

**PROFORMA INCOME STATEMENT**  
PRACTICE #CC-027

Schedule C Tax Returns 2010	Year End 2010	Adjustments	Proforma
Dr. Receipts	636,933		636,933
Hygiene 33%	313,713		313,713
<b>TOTAL INCOME</b>	<b>950,646</b>	<b>-</b>	<b>950,646</b>
Advertising	2,277		2,277
Car & Truck Expenses <sup>1</sup>	1,344	(1,344)	-
Depreciation <sup>2</sup>	5,086	(2,086)	3,000
Employee Benefit Programs <sup>3</sup>	7,125	(6,719)	406
Insurance <sup>4</sup>	10,709	(977)	9,732
Interest <sup>5</sup>	1,500	(1,500)	-
Office Expense	12,245		12,245
Pension & Profit Sharing <sup>6</sup>	12,948	(1,550)	11,398
Rent	82,896		82,896
Repairs & Maintenance	5,304		5,304
Supplies	66,107		66,107
Taxes & Licenses	30,706		30,706
Travel <sup>7</sup>	9,976	(9,976)	-
Meals & Entertainment <sup>8</sup>	941	(941)	-
Utilities	5,009		5,009
Wages <sup>9</sup>	342,251	(31,200)	311,051
Accounting <sup>10</sup>	17,182	(12,182)	5,000
Bank Charges	180		180
Business Entertainment - 100%	997		997
Business Promotion	1,864		1,864
Collection Expense	10,263		10,263
Continuing Education <sup>11</sup>	11,350	(9,850)	1,500
Dues & Subscriptions <sup>12</sup>	4,957	(2,957)	2,000
Health & Welfare	7,258		7,258
Janitorial	11,532		11,532
Lab Services	103,821		103,821
Licenses	900		900
Outside Services <sup>13</sup>	18,630	(18,630)	-
Parking & Toll <sup>14</sup>	110	(110)	-
Postage	1,683		1,683
Telephone	5,720		5,720
<b>TOTAL EXPENSES</b>	<b>792,871</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(100,022)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>692,849</b>
<b>NET PROFIT</b>	<b>157,775</b>		<b>257,797</b>
<b>ADJUSTED NET PROFIT</b>			<b>257,797</b>

**NOTES:**

- 1.) Car & Truck Expenses: Considered of personal benefit to Owner/Doctor.
- 2.) Depreciation: An adjustment is made, leaving a fund for replacement of any hard assets
- 3.) Employee Benefit Programs: One time expense in regards to a terminated employee.
- 4.) Insurance: The amount adjusted out is to reflect the personal portion of the Owner/Doctor's costs.
- 5.) Interest: Assume Debt Free. A new doctor will have his/her own debt structure.
- 6.) Pension: The approximate amount shown is to reflect pension attributed to the staff.
- 7.) Travel: Considered of personal benefit to Owner/Doctor.
- 8.) Meals & Entertainment: Considered of personal benefit to Owner/Doctor.
- 9.) Payroll Admin Wages: The current doctor is paying a wages to a family member which will not continue to be an expense following the sale.
- 10.) Accounting: The adjusted amount shown is an estimated projection for this expense.
- 11.) Continuing Education: Considered of personal benefit to Owner/Doctor. An estimated Owner/Doctor allowance is made for the year.
- 12.) Dues & Subscriptions: The adjusted amount shown is an estimated projection for this expense.
- 13.) Outside Services: Considered of personal benefit to Owner/Doctor.
- 14.) Parking & Toll: Considered of personal benefit to Owner/Doctor.

**\*\*Above data has not been audited by Western Practice Sales/John M. Cahill Associates. It is the Buyer's responsibility to verify if information is true and correct.**